

Hospice Reimbursement Workshop 2020

Virtual Workshop
October 27, 2020 | 9:00am-4:00pm

Changes to the Medicare Hospice Regulations have occurred over the past few years and continue. Is your hospice thriving? Has your hospice adapted to budgeting for the new rates for 2021? Do you know where your agency stands in regard to PEPPER targets? Be among the elite group of hospice professionals that are current on all Hospice Medicare reimbursement related regulations. This workshop will lay a concrete foundation for hospice billers, as well as, any hospice staff that need to more effectively understand the Medicare regulations. This workshop will include field by field on Notice of Election, NOTR, claim forms and sequential billing requirements. The 2020/21 Claims Requirements will be detailed including a review of the new Routine & other levels of Hospice rates will be conducted. The workshop will detail the CMS Targeted Probe & Educate demonstration while also reviewing the regulations for face-to-face encounters and pre-claim reviews that should be conducted prior to filing claims. The workshop will conclude with analyzing the PEPPER information and how hospices can work toward improvement in their scores. If you have any part in the responsibility of reimbursement in your hospice this workshop is a must.

At the conclusion of the webinar, participants will be able to:

1. List the basic eligibility requirements for initiating Hospice and Billing to Medicare

- Conduct overview of eligibility requirements for the Hospice Benefit
- Review Benefit Periods & Eligibility
- Review Notice of Election Details

2. Detail criteria for line item billing Hospice Notice of Election and Claims to Medicare

- Review line item requirements including 15-minute increments for claims
- Review Sequential billing requirements with examples
- NOE Exceptions
- Physician Billing
- Improvement in scores

3. Detail specific Medicare regulatory issues affecting hospice reimbursement

- Review Hospice Face-to-Face Requirements
- Impact of the Public Health Emergency (PHE)
- Audit Risks - CMS Targeted Probe & Educate

4. List the Target areas for Hospice PEPPER and the use of data

- Review criteria that lead to target scores higher than the national numbers
- Review steps agencies should take for improvement in scores



Presenter: Melinda Gaboury, CEO/Co-Founder, Healthcare Provider Solutions

Melinda A. Gaboury, with more than 29 years in home care, has over 18 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts Home Care and Hospice Reimbursement Workshops and speaks at state association meetings throughout the country. Melinda has profound experience in Medicare PPS training, billing, collections, case-mix calculations, chart reviews, and due diligence. UPIC, RA, ADR & TPE appeals with all Medicare MACs have become the forefront of Melinda's current impact on the industry. She is currently serving on the NAHC/HHFMA Advisory Board and is Associate Director on the Home Care Association of Florida Board of Directors. Melinda is also the author of the Home Health OASIS Guide to OASIS-D1.



6 Nurse Contact Hours Offered

The Association for Home and Hospice Care of North Carolina is approved as a provider of nursing continuing professional development by the North Carolina Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation.

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Convenience: Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

Confirmation: Prior to the webinar, a GoToWebinar link will be e-mailed to you. You will need to register through this link to attend the webinar. You will be sent a confirmation which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

Registration Fee: Registrations may not be shared between agencies – the agency’s registration covers the access of only one phone line/computer access to the webinar. Multiple site participation for your agency will require a separate registration fee for each connection. Please note: if your agency has sent in 1 registration but 3 people from your agency register through the GTW link, your agency will be invoiced for the additional 2 registrations. The handouts will be emailed to you to the email address you provide. Please feel free to provide an additional email address as a backup.

Recording: The recording for this webinar will be made available through December 31, 2020.

Please Make Your Selection Below:

Association Members	\$129	
Potential Members	\$229	

Amount Enclosed	
Attendee Name	
Agency Name	
Agency Address	
City State Zip	Phone
Attendee Email	Alternate Email

If paying by check, please make payable to AHHC

Credit Card Number	Exp. Date
Name (as it appears on card)	
Address of cardholder	
Email Address for CC receipt	
Signature (required)	

Registration must be received in writing and will not be accepted without payment. Three easy ways to register:

1.	Online Registration - please visit www.ahhcnc.org/events
2.	Mail registration form with total registration fees (check or credit card) to: AHHC, 3101 Industrial Dr., Ste. 204, Raleigh, NC 27609
3.	Fax form with total registration fees (credit card) and signature to 919.848.2355

Contact Richard Lawrence with questions: 919.848.3450 or richard@ahhcnc.org