



# Progress Through People: Planning for and Managing Times of Transition

March 19, 2019  
3:00-4:00pm EST  
Event Type: Webinar

**Talent is your organization’s most valuable asset. When key team members leave the organization or agencies re-organize, the changes can dramatically affect overall performance. The key to addressing such challenges is to plan ahead for workforce transitions by constantly cultivating talent throughout the ranks in home health, hospice and private duty care.**

Presenters will detail the industry’s expected “talent crisis,” including factors such as:

- Rapid growth
- Unexpected vacancies
- Changing market dynamics
- Agency integration

Participants will learn key strategies and the importance of:

- Succession planning
- Options for addressing a vacancy
- Managing organizational growth
- Retention strategies for success



### Presenters:

Eric Scharber, Principal

Simione Healthcare Consultants and Exact Recruiting, a Simione talent solution

Wayne Regan, Director, Interim Management Services

Simione Healthcare Consultants



# The Association for Home & Hospice Care of North Carolina

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**Convenience:** Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

**Confirmation:** Prior to the webinar, a GoToWebinar link will be e-mailed to you. You will need to register through this link to attend the webinar. You will be sent a confirmation which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

**Registration Fee:** Registration fees are based on one phone/webinar connection; multiple site participation for your agency will require a separate registration fee for each connection. Please note: if your agency has sent in 1 registration but 3 people from your agency register through the GTW link, your agency will be invoiced for the 2 additional registrations

Following the webinar, you will receive a recording via link and it will be available for 30 days following the webinar.

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Association Members	\$99		\$129	
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| 2. | Mail registration form with total registration fees (check or credit card) to:<br>AHHC, 3101 Industrial Dr., Ste. 204, Raleigh, NC 27609 |
| 3. | Fax form with total registration fees (credit card) and signature to 919.848.2355  |

Contact Richard Fowlkes with questions: 919.848.3450 or [richard@ahhcnc.org](mailto:richard@ahhcnc.org)